



To

All Heads of Telecom Circles/Metro Telephone Districts,
 Bharat Sanchar Nigam Limited.

No.2-Misc/2008-BSNL/TR(CFA)

Dated 23 -9- 2011

Subject:-Extension of Discount scheme for defaulters under Basic/ WLL and CMTS (Postpaid) Services for realization of outstanding dues against closed Connections, up to 31.3.2012-regarding.

Kindly refer to this office letter of even No. dated 1.9.2010 under which the discount scheme as noted under the subject was re-launched up to 31st August, 2011.

Proposals were received in this office from several Telecom Circles requesting for extension of discount scheme, after its expiry on 31.8.2011. These proposals were examined and placed before the Management Committee of the BSNL Board for consideration. The Management Committee in its 106th meeting held on 14.9.2011 have approved the proposal for extension of discount scheme **up to 31.3.2012**.The scheme is such as extended from 1.9.2011 up to 31.3. 2012 with the discount structure indicated hereunder:

A- Discount structure for SSAs where the agreements with the Pvt. Recovery Agents/ Agencies under the project "Kuber" are still operational.

Sl. No.	Age of outstanding dues as on 31.03.2011	Discount admissible
1	Up to 4 (four) years old	Nil
2	> 4 years old to 10 years old	25%
3	> 10 years old	50%

B-Discount structure for SSAs where the project "Kuber " is not operational.

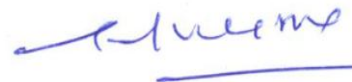
Sl.No.	Age of outstanding dues as on 31.03.2011	Discount admissible
1	Up to 1 (one) year old	Nil
2	> 1 year old to 2 years old	10%
3	> 2 years old to 3 years old	15%
4	>3 years old to 10 years old	25%
5	>10 years old	50%

(2)

The other terms and conditions of the scheme as prescribed in this office letter of even No. dated 22.10.2008 read with amendment dated 4.12.08 remain unchanged except that the scheme shall be applicable now for the phones disconnected up to 31-03-2011 instead of 31-03-2010 prescribed earlier as per this office letter No. 2-MISC/2008-BSNL/TR dated 1.9.2010 and the age of outstanding dues shall also be counted with reference to the said date i.e 31-03-2011. Moreover, the incentive, if any, payable to BSNL staff as mentioned in para 18 of the discount scheme released vide letter of even no. dated 22.10.2008 shall be regulated as per the incentive rates and terms & conditions prescribed in this office letter No.2-1/2008/BSNL/TR dated 31.5.2011 & letter No.2-1/2009-BSNL/TR[CFA] dated 05.09.2011.

All the Heads of Circles /Metro Telephone Districts are requested to give **wide publicity to the scheme** besides instructing the staff suitably to put in concerted efforts for the success of the scheme by way of effecting maximum recovery of outstanding dues from defaulters. The SSA wise progress should be monitored personally by the CGMs & Circle IFAs and prompt remedial action taken in the event of slippages in performance, wherever noticed.

Circles shall continue to send monthly SSA wise progress report as per the proforma already prescribed vide this office letter of even No. dated 22.10.2008.



(G.P.Verma)
GM (Finance) – CFA

Copy for information to:

1. CMD, BSNL
2. Director, Finance / CFA /CM/HR/ Enterprise on BSNL's Board.
3. Executive Director, Finance /NB/CA/CN , BSNL.CO
4. All PGMs / GMs in CO BSNL.
5. DGMs, RM-I/RM-II (CFA) & CM , CO BSNL.
6. All AGMs, Rev .Mgmt.(CFA)-II /IUC/ P&C CO BSNL.
7. Asst. C&AG (Comml), 10- Bahadur Shah Zaffar Marg, New Delhi-2.
8. Guard file.